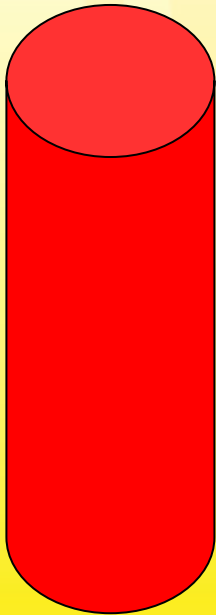


# Managing your money

10 Clients = 1000 VP or 2000 Euros Retail

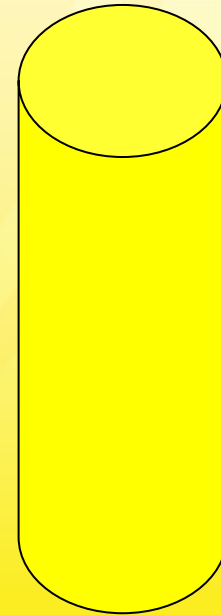
**Don't  
Spend**



**Spend**



**Weekly  
Savings**



# Managing your Money

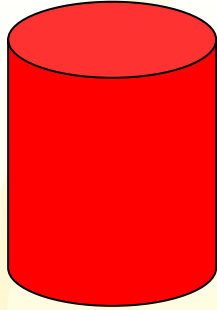
For purposes of illustration we take as the basis of calculation a program for one client of 100 VP which costs 100 Euros wholesale and has a profit of 100 Euros for a supervisor at 50% and 50 Euros for a Distributor at 25%.

All the figures below do not take into account taxes or shipping charges. They are simply an example for demonstration purposes.

 HERBALIFE.  
**Extravaganza**  
BARCELONA 2008  
BELIEVE. ACHIEVE.



# Managing your money



## Don't spend

### Supervisor

Capital	=	1000
Weekly Clients	=	2.5
Weekly Capital	=	250
Monthly “	=	1000

**10 Clients = 1000 VP's  
or 2000 Euros Retail**

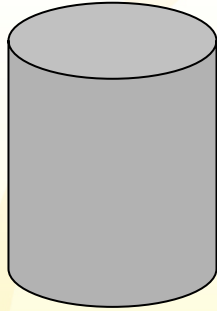
### Distributor

Capital	=	1500
Weekly Clients	=	2.5
Weekly Capital	=	375
Monthly “	=	1500

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# Managing your Money



## Spend

### SUPERVISOR

SPEND	=	500
WEEKLY CLIENTS	=	2.5
SPEND PER WEEK	=	125
MONTHLY	=	500

### DISTRIBUTOR

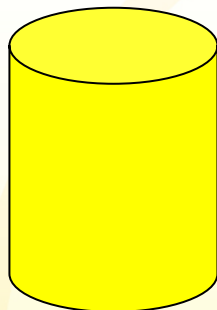
SPEND	=	250
WEEKLY CLIENTS	=	2.5
SAVING PER WEEK	=	62.50
MONTHLY	=	250

**10 Clients = 1000 VP's  
or 2000 Euros Retail**

 HERBALIFE.  
**Extravaganza**  
BARCELONA 2008  
*BELIEVE. ACHIEVE.*



# Managing your Money



## Weekly savings

### SUPERVISOR

SAVING = 500

WEEKLY CLIENTS = 2.5

SAVING PER WEEK = 125

MONTHLY SAVING = 500

### DISTRIBUTOR

SAVING = 250

WEEKLY CLIENTS = 2.5

SAVING PER WEEK = 62.50

MONTHLY SAVING = 250

**10 Clients = 1000 VP's  
or 2000 Euros Retail**

HERBALIFE.  
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# Managing your money

**Divide the cash received into 3 parts for each €200**

- **Keep 50% as capital to pay for future products.**
- **The 50% which is left is divided into 2 parts :**
  - **25% should be saved, or used to expand the business**
  - **25% to be spent on ordinary life expenses.**

HERBALIFE.  
**Extravaganza**  
BARCELONA 2008  
**BELIEVE. ACHIEVE.**



**Objective: 2500 PV + 2500 PV**

**Time Frame: 2 Months**

**Result: 5000 PV**

**1000 PV = €1200 Expenditure**

**Find 9 Clients @ 200 = €1800**

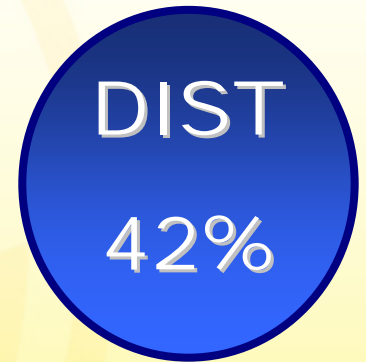
**Re-order 1500 PV = €1800**

**Month End Total = 2500 PV**

**Next month repeat the same !**

**Or find next month 15 clients =  
€3000**

**Then order 2500 PV, costing €3000**



**YOU ARE A  
SUPERVISOR!**

**Objective: 4000 PV**

**Time Frame: 1 Month**

**Result: 4000 PV**

**1000 PV = 1200 € Expenditure**

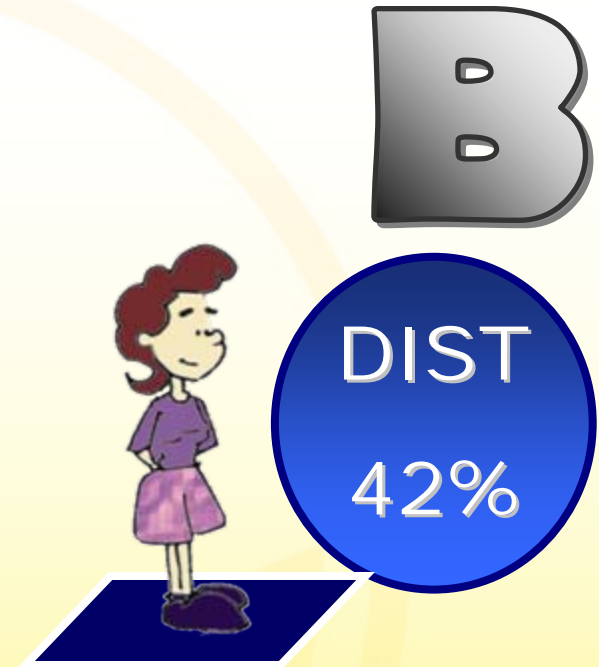
**Find 9 clients @ 200 = €1800**

**Re-order 1500 PV = 1800 €**

**Find 9 more clients before  
month end @ 200 = 1800€**

**Re-order 1500 PV with a cost of  
1800 €**

**TOTAL 4000 VP**



**WHEN THE MONTH  
IS OVER YOU ARE A  
SUPERVISOR!**

**Objective : 5000 PV**

**TIME: 1 Month**

**2 People**

**1.000 PV = 1200 € Expenditure**

Find 9 Clients @ 200 = 1800 €

Re-order before month's end 1500 PV = €1800

Total = 2500 PV

Your partner does the same thing.

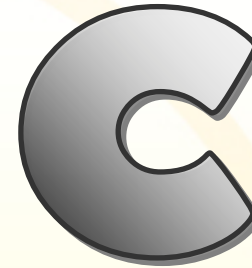
**1000 PV = 1000 € Expenditure**

Find 9 Clients @ 200 = 1800 €

Re-order 1500 PV = 1800 €

Total = 2500 PV

**5000 PV TOTAL**



**BOTH ARE QUALIFIED  
SUPERVISOR IN ONE MONTH!**