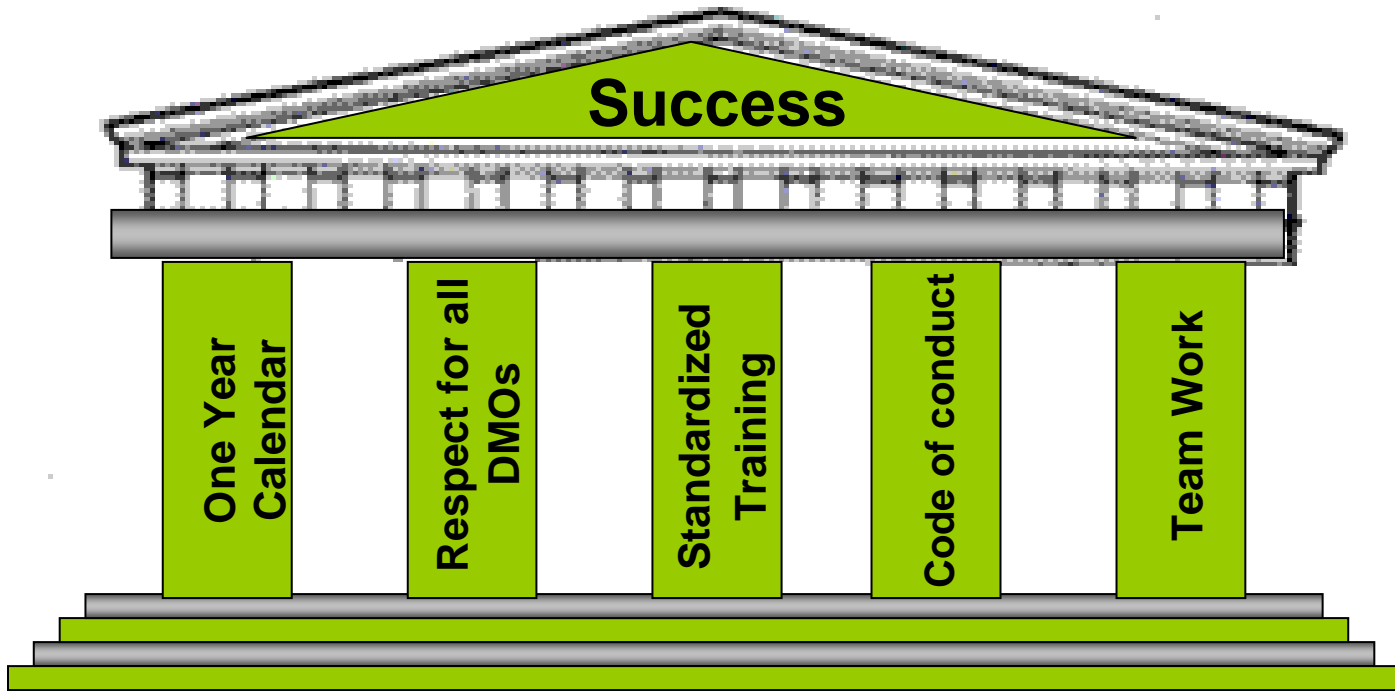


The Secrets of Central & South America

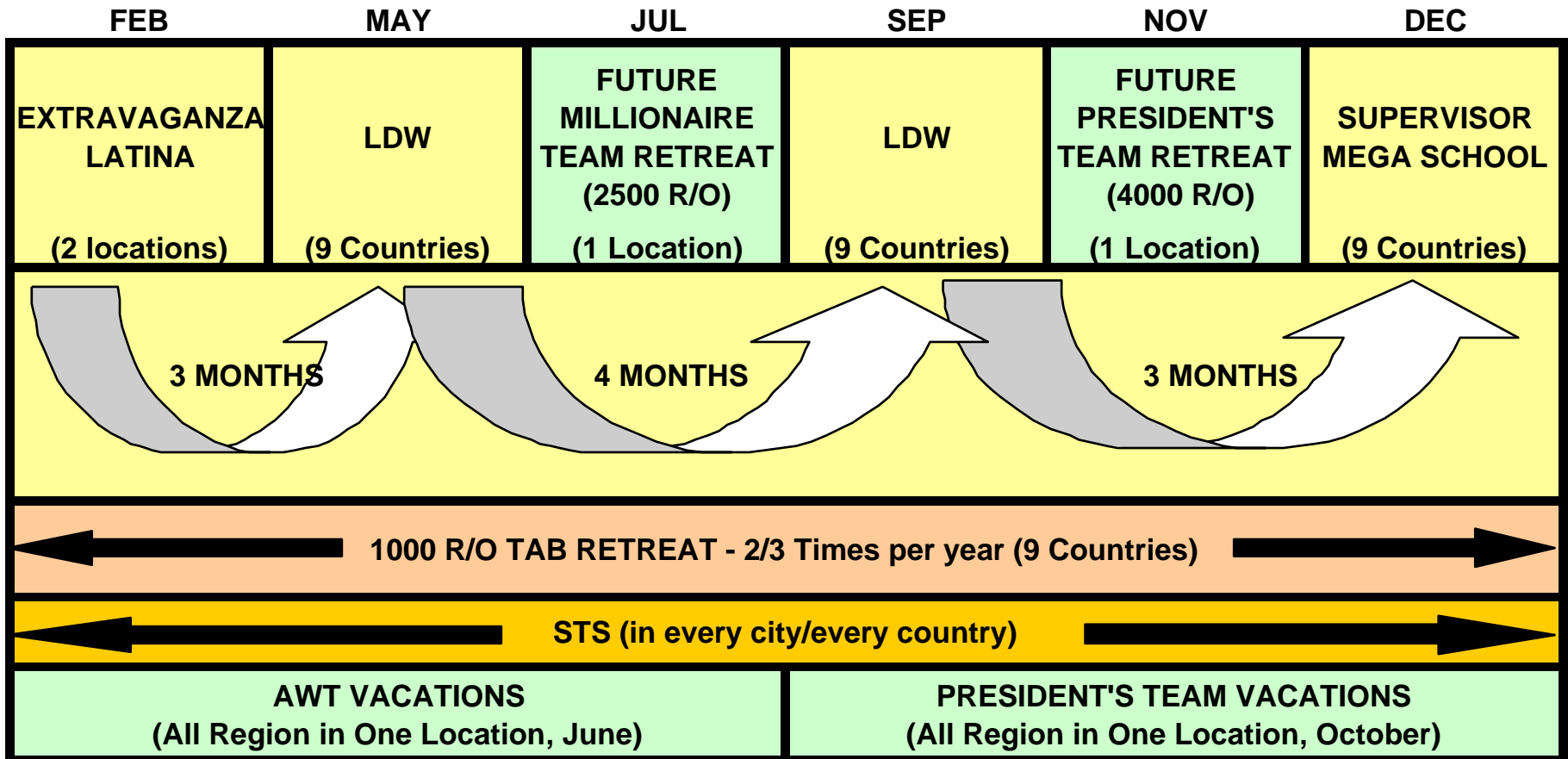
The New Standard



New Standard was introduced by South America
November 2007

South and Central America

ONE-YEAR EVENT CALENDAR



Keys of Proven Success

Every 3 months



**We get together.
One more chance to
start again every 3
months.**

All Countries



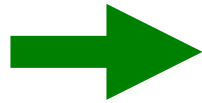
**Same focus.
Promote the same.
Better opportunity
for Everybody.**

Leadership Rotates in all Countries

Keys of Proven Success

LDW & Extravaganza General Qualification

LDW



New Supervisor

3 months x 2,5K TVP

1 month x 5K TVP

1 month x 500 RP

EXTRAVAGANZA



New Supervisor

+ 1 month x 2,5K TVP

Every 3



Whole year

**Qualification months
ongoing**

Event within Event

LDW & Extravaganza General Qualification

Wednesday

Welcome Cocktail – 7,5K RP

Thursday

Paseo with Presidents

Outdoors

Ongoing Qualification

Recreation

1 month

Activities

2 months

Entertainment

3 months

Lunch

4 months

Afternoon Show

Teamwork

Friday

**Open Welcome Party –
All Distributors**

TRAIN THE TRAINERS

LEADERSHIP

PIN CHANGES

TAB 1,000 RP – Morning

WT Fully Qualified - Afternoon

Event within Event

LDW & Extravaganza Special Qualifications

Thursday

PASEO or Fun Day

Friday

Tab, Active and W.T. day

Saturday

ALL QUALIFIERS – 9AM-5PM – TRAINING

Gala Dinner Party – 1 month

Sunday

ALL QUALIFIERS – 9AM-5PM – TRAINING

BIG PICTURE – INSPIRATION – TIPS FOR SUCCESS

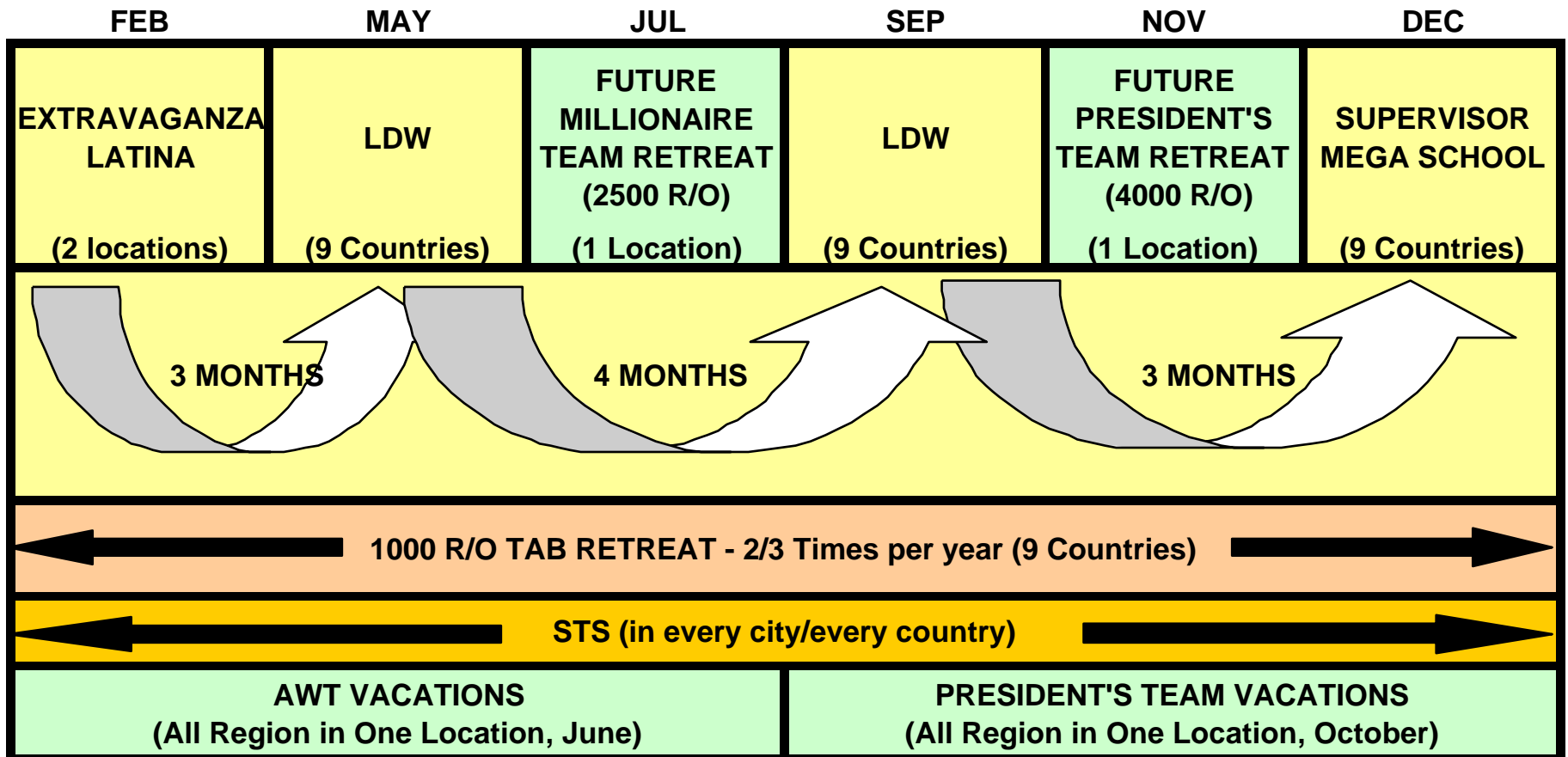
Every Country

Extravaganza + 2 LDW + Mega SP Workshop
(Ongoing Qualifications)

Wednesday	4 Welcome Cocktails/year
Thursday	4 Paseos w/ Presidents/year
Friday	4 Welcoming Party/year 4 Train the Trainers TAB & WT/year
Saturday	Gala Dinner Party x 4/year
Sat. & Sun.	4 General SP Sessions/year
4 VIP Special Seating and Treatments/year	

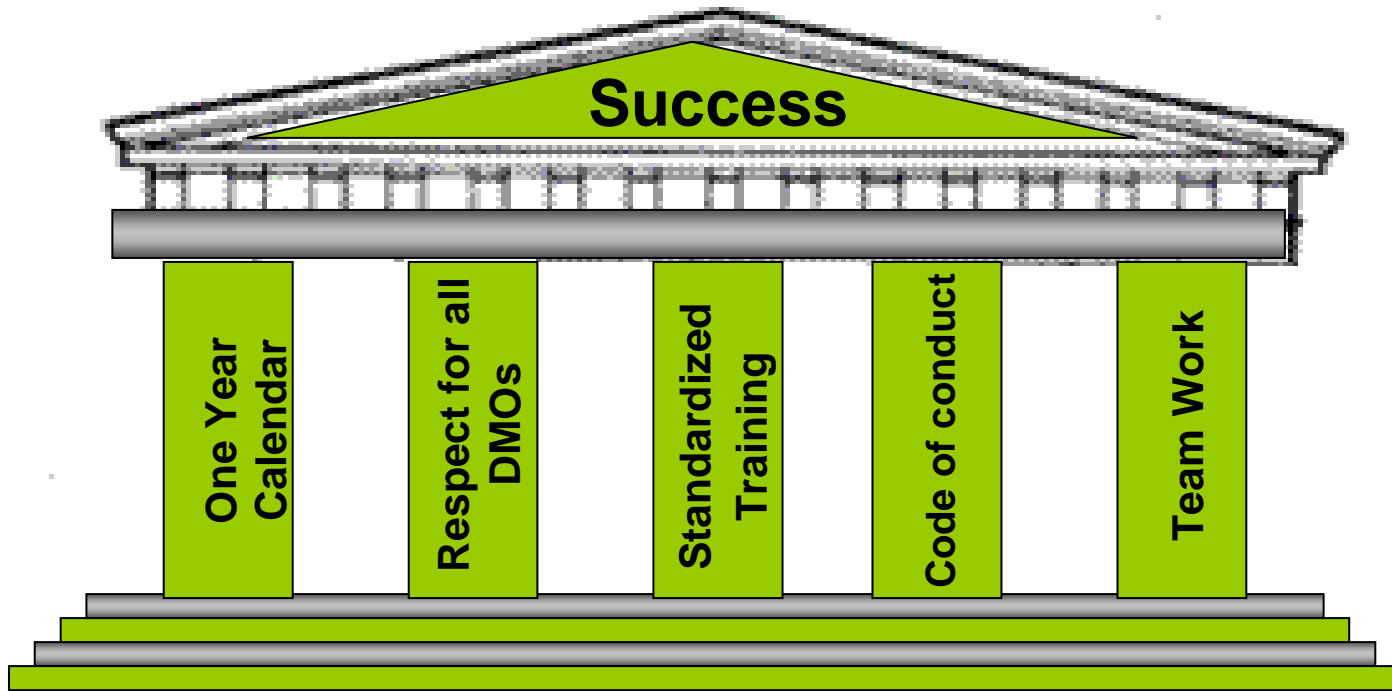
South and Central America

ONE-YEAR EVENT CALENDAR



The New Standard

South & Central America

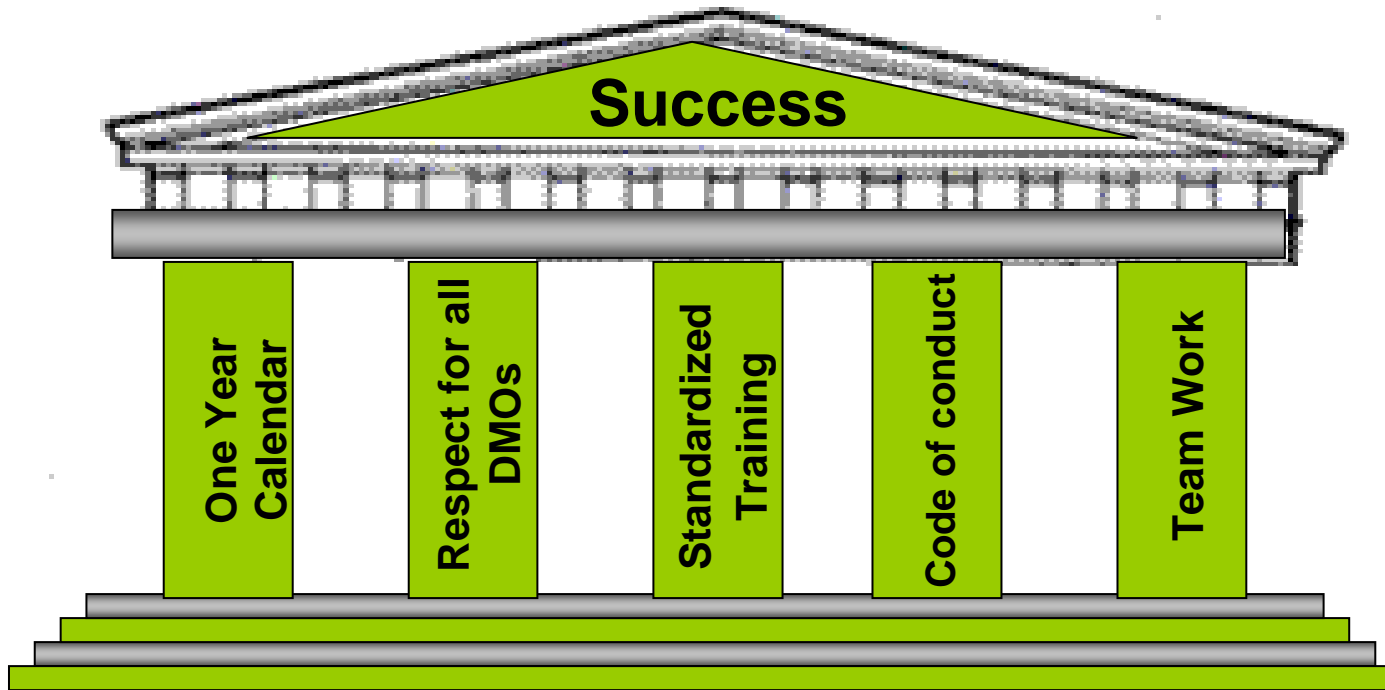


New Standard was introduced by South America
November 2007



Standardized Training

Main Concepts



New Standard was introduced by South America
November 2007

Standardized Training

Main Concepts

- **Why use the Products**
- **Why Retail**
- **Why Recruit**
- **Why Follow Up**
- **Why Promote**

Teamwork

South and Central America

Teambuilding

- **Mutual respect, admiration, trust communication**
- **Promote each other – be positive**
- **Discipline; responsibility; commitment to honor and respect the plan and Herbalife's Rules**
- **How to make it FUN; build friends**
- **Be at everything; invest quality time**
- **How the decision-making operates**
- **Group interest vs. personal gain**

Teamwork

**We do it together with the same
principles and commitment
and make it fun!**